

Introduction & Technical Product Overview

Vardin Amiri Senior Sales Engineer

September 24, 2018





web infrastructure distributio





Worldwide Leader in Hybrid Fiber Wireless (HFW) Solutions

Mimosa HFW Provides:

- Fiber-fast broadband connectivity in suburban & urban, and hard-to-reach rural areas
- Price/Performance far superior to copper, fiber, and alternative wireless technologies
- Unprecedented levels of efficiency, sharing scarce spectrum concurrently across an entire network
- Rapid, easy deployment of voice, video, and data services



Background

- Founded in 2012
- O Funded by NEA and Oak
- 4000+ ISP & enterprise customers
- O Deployed in 175 countries
- Global operations
 - O Santa Clara Headquarters
 - O Istanbul Development Office

Our Heritage & Mission

Carrier-centric DNA from the beginning:

- O Grew up in times of ADSL, VDSL2, & FTTH
- Designed for industry-best CAPEX
- Focused on OPEX reduction & Spectral Efficiency
- Passionate about subscriber experience, support, and our customer satisfaction
- Mimosa Mission: to be our customers' strategic, value added partner; enabling them to successfully, and cost effectively implement Hybrid Fiber Wireless (HFW) Access Networks



Executive Team

FOUNDER

FOUNDER

Brian Hinman CEO, President and Chairman



Oak Investment Partners Venture Partner 2Wire President/CEO/Founder Polycom President/CEO/Founder PictureTel VP Eng, Co-Founder

Tabetha Hinman CMO/CAO Sugar Publishing Chief Operating Officer 2Wire General Counsel Gunderson Dettmer Associate



Jaime Fink CTO, FCC BDAC **Pace** SVP Tech Strategy **2Wire** CTO **Zhone** Director PM **Polycom** PM & Care

FOUNDER

Eric Williams Chief Financial Officer **SORAA** CFO **Flex** VP Finance **Rambus** VP Finance **LSI** VP Finance

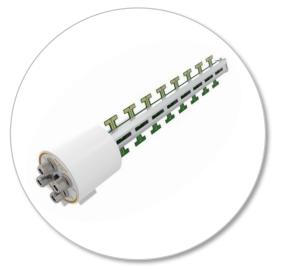
John Colvin SVP Global Field Operations *Calix* SVP Sales Americas *Cisco* Sr. Director WW Tech Operations *Cerent* Dir. Sales National Carriers *Alcatel* Account VP AT&T

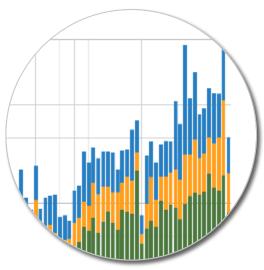


Polycom PM & Care Eric Presworsky Chief Product Officer Zhone/DZS CTO Lucent/Ascend VP Carrier Systems XCOM/Level 3 Dir. Product Development

Aon Mujtaba SVP Engineering Apple Director Wireless Systems Infineon Sr. Dir Wireless Concept Eng. Agere Dir. Wireless Systems Eng. Bell Labs Research Director

Why Mimosa?







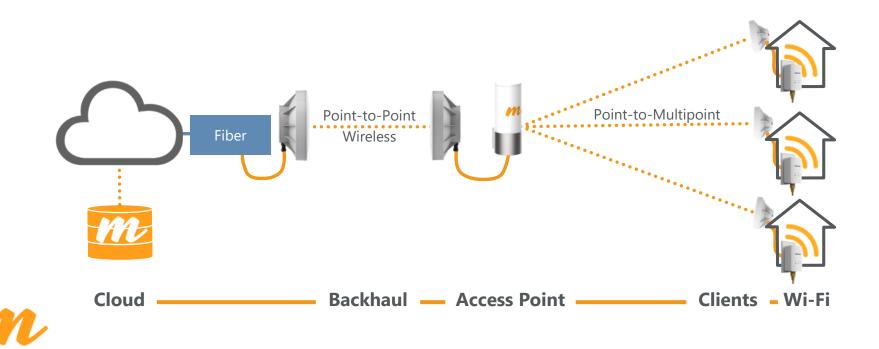
Leading Technology Highest spectral efficiency at 1/10th the cost of LTE-based solutions Winning Share Steady growth rate with 135K+ units in use in over 175 countries Proven Executives Experienced growth phase executive team with numerous startup exits

Award-Winning Technology



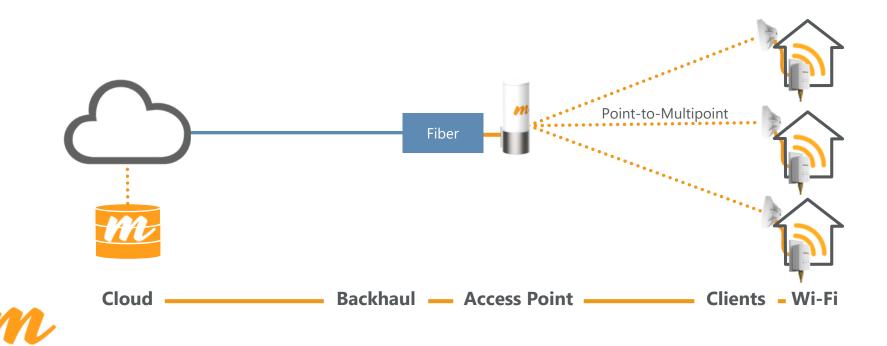


Our HFW solutions connect dense urban and hard-to-reach rural homes with the fastest deploy time and ROI.





Our HFW solutions connect dense urban and hard-to-reach rural homes with the fastest deploy time and ROI.



Rural

Suburban

Broad tower coverage fiber alternative for high-cost broadband rural areas

Building-to-Building licensed and unlicensed solution with advanced distribution to units

Low-cost alternative in suburban dense markets to FTTN & FTTP. Competition to Cable.

> Public-Private and Utilities, city-wide Wi-Fi, and Digital Divide

> > **Smart Cities**

Urban

Modern Fixed Wireless Architecture

Modern Fixed Wireless Architecture

MIMO

Massive Capacity

Modern Fixed Wireless Architecture TDMA MIMO Spectral Massive Capacity Efficiency

Massive Capacity

Spectrum Reuse

SYNC

Modern Fixed Wireless Architecture

MIMO

TDMA

Massive Capacity

Spectrum Reuse

SYNC CLOUD

Spectral Efficiency

Network Orchestration

Products



Mimosa Solution Nomenclature

- \circ A = Access | A5, A5c
- \circ B = Backhaul | B5c, B5, B24, B5 lite, C5c, B11
- \circ C = Client | C5, C5c
- O G = Gateway | G2
- N = Antenna | N5-360, N5-45x2, N5-45x4
- O NMS = Cloud Management System
- O NDT = Network Design Tool



Mimosa Backhaul Differentiators

Industry Leading Price Performance

Short, Mid and Long-haul Solutions

Extended Frequency Support

Spectrum Saving GPS Sync that Works

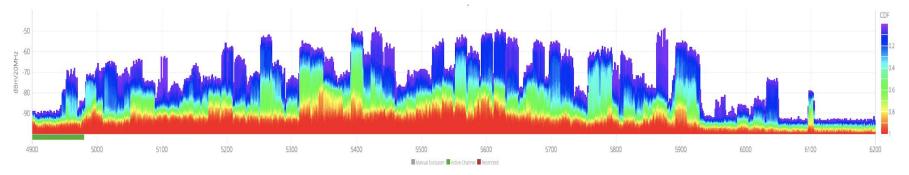
Incredible Link Resiliency

Rugged Designs



Why Does Extended Frequency Operation Matter?

- 5GHz spectrum has become extremely congested
- Better filtering, running sync, and better antennas help
- But you're fighting against too many people on the same highway

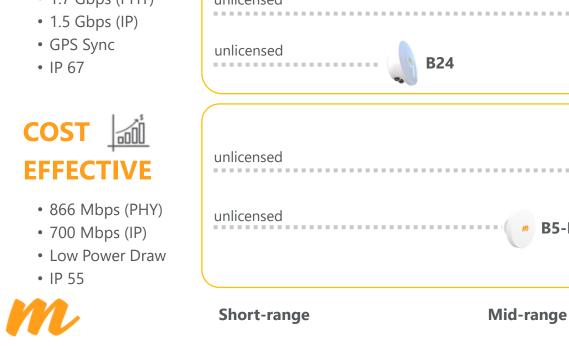


- New "lanes" are being created in markets where regulations are open
- Already in CALA, 76% of C5c radios operate outside 5.1 5.9GHz

Backhaul Portfolio



• 1.7 Gbps (PHY)





High Reliability Backhaul – 1 Gbps+

B5 DualLink Integrated



Mid-Haul

• Up to 10 km

Collocation

Integrated RF shroud + GPS sync
 Resilient

5150-5850 MHz

• Dual Link for stability in noise



B5c

Long-Haul

Tower sector deployments

Customize

- Flexible panel/shield options **Collocation**
- AP channel reuse via GPS sync

4950-6200 MHz

Licensed Reliability

B11



Licensed Long Haul

• 50 km+

Flexible Bandwidth

- Dynamic up/down traffic **Low Latency**
- 1 ms round trip

10.0-11.7 GHz





Short-Haul

• Up to 3 km

Compact

- Small form factor (250 mm, 6 lbs)
 Resilient
- Auto Interference Mitigation

24.00-24.25 GHz





IP67





B24 Reliable Unlicensed Gigabit

Unlicensed 24.00 – 24.25 GHz

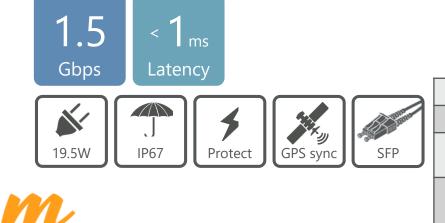
3 km (2 mi)

Shorthaul GPS Sync Flexible

Compact

Reuse spectrum at sites Dynamic bandwidth vs. FDD

Smallest form factor (250 mm, 6 lbs)



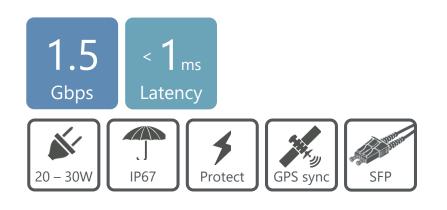
Gain	33 dBi
Beamwidth	3° Slant 45
Power	48V DC 802.3at compliant
Wind Survivability	200 km/hr (125 mi/hr)



B11 Licensed

Full 10.0-11.7 GHz Support

Long-Haul GPS Sync Flexible 5 – 100 km Reuse spectrum at sites Dynamic bandwidth control



Cost-Effective Backhaul – 700 Mbps+







C5c Connectorized PTP



Long-Haul

- Customizable antennas
- 50km and beyond

Low Latency

• 1 ms round-trip

Affordable

Industry best price performance

4950-6400 MHz

B5-Lite Simple PTP Link Kit



Short-Haul

• Up to 5 km

Easy Kit

• Contains 2 full systems + mounts

Affordable

• Best integrated price performance

4950-6200 MHz

Mimosa Access Solutions



Industry Leading Price Performance

Rural, Suburban & Urban Solutions

Spectrum Saving GPS Sync that Works

Industry Leading Throughput

Client devices under \$100 USD

Business Grade. Consumer Affordable.

Access Points





Short-Range GPS-Sync

- Suburban applications at 300m*
- Collocation and network-wide sync enabling channel reuse



A5c

Connectorized 4x4

- Long-Range GPS-Sync
- Rural, tower long distance
- Collocation and network-wide sync enabling channel reuse

4900-6200 MHz with Spectrum Reuse Synchronization (SRS)

* For best performance

Scalable, Unlicensed Multipoint Solutions

- Increased capacity at each site
- Ultra-high client capacity
- Network scalability perfected
- Fiber-fast speeds
- Add subscribers with ease

A5 Quad Sector Access Point

4900-6200 MHz with GPS-Sync

Short-Range Suburban applications at 300m* GPS-Sync Collocation and network wide sync enabling channel reuse



* For best performance



A5c Connectorized 4x4

4900-6200 MHz with GPS-Sync

Long-Range Rural, tower long distance GPS Sync Collocation and network wide sync enabling channel reuse





Clients



Short & Mid-Range Client

• Up to 2 km

Ultra Compact

• Discrete installations

Mimosa Sync Compatible

• A5 GPS-Sync client

C5c Connectorized Client

m . . :

Long-Range Client

Antenna gain defines distance

Bring Your Own Antenna

Dual RP-SMA

Mimosa Sync Compatible

• A5 GPS sync client

4900-6200 MHz with Spectrum Reuse Synchronization (SRS)

Blazing fast, rugged clients

- O Fiber speeds to the home
- O TDMA GPS sync client
- Rugged and affordable
- Mounting options galore
- O Compact and powerful
- Flexible antenna options

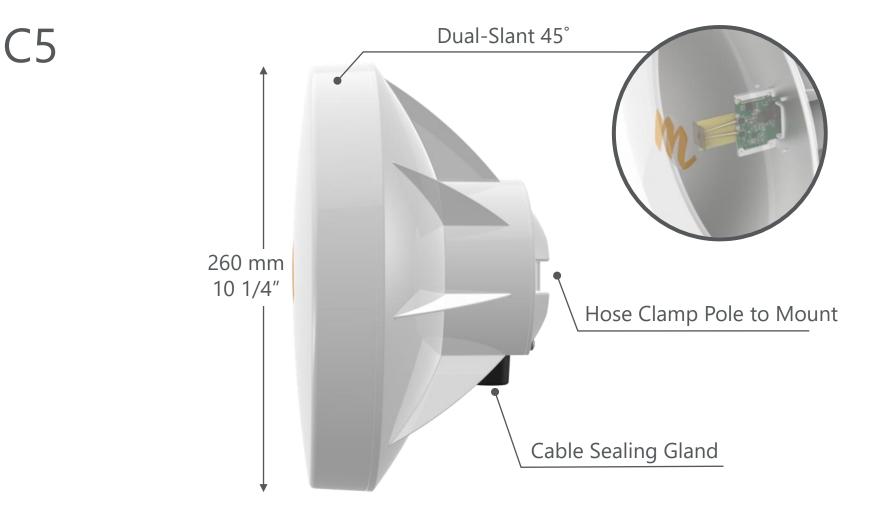
C5 Multipoint Client

4900-6200 MHz with GPS-Sync

Short & Mid-Range Client Up to 1 km Ultra Compact Discrete installations Mimosa Sync Compatible A5 GPS-Sync client







C5c Connectorized Client

4900-6200 MHz with GPS-Sync

Long-Range Client Antenna gain defines distance Bring Your Own Antenna Dual RP-SMA Mimosa Sync Compatible A5 GPS sync client





N5-45x2

Frequency 4.9 – 6.4 GHz

Gain	19 dBi
Azimuth	42° (HPBW)
Elevation	9° (HPBW)
F/B	43 dB
Downtilt	2°
Polarization	Dual Slant 45°

For use with Mimosa or any 2x2 radio







Frequency 4.9 – 6.4 GHz

Gain	22 dBi (with 3 dB BF gain)
Azimuth	42° (HPBW)
Elevation	9° (HPBW)
F/B	43 dB
Downtilt	2°
Polarization	Dual Slant 45°

Designed for beamforming with Mimosa 4x4 A5c or two 2x2 radios on separate channels





N5-45 Benefits



- Side lobe suppression like a horn
- Gain and ground coverage of a sector
- World's best front to back ratio in a sector
- Enables 2x spectrum reuse



N5-360° 15 dBi MicroPoP Antenna

4900-6400 MHz with GPS-Sync

- O 4 stream beamforming 360° antenna
- O Ensures 2 equal MCS streams/client
- (18.3") O Beamforming via even patterns across antenna polarizations
 - Longer range 500m coverage



Similar cost structure to A5 but with A5c

Designed for Mimosa's A5c Access Point



A5 / A5c With N5-360 Comparison

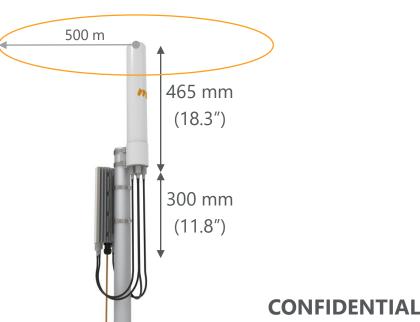
A5

- O Small residential MicroPoP
- O Coverage radius of 300m
- O Discrete deployments

A5c+N5-360

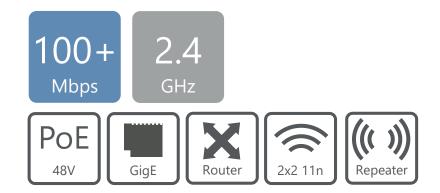
- Larger MicroPoP (40% more coverage)
- O Coverage radius of 500m
- O Maximum performance where space allows





G2 2.4 GHz Wi-Fi PoE Gateway

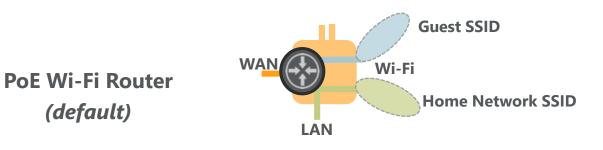
Simple Integrated PoE + Great Wi-Fi Add Multiple G2 Devices to Expand Coverage Cloud Monitoring for In-Home Wi-Fi Support Totally Integrated Experience with Mimosa C5

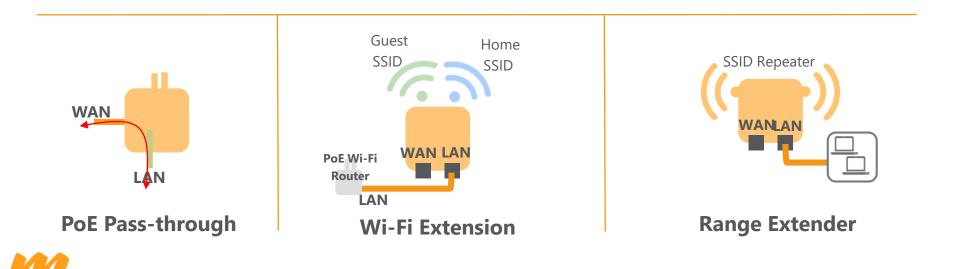






G2 Modes of Operation





Accessories **Gigabit NID** FlexiMount J-Mount **Gigabit PoE** 0 mimosa

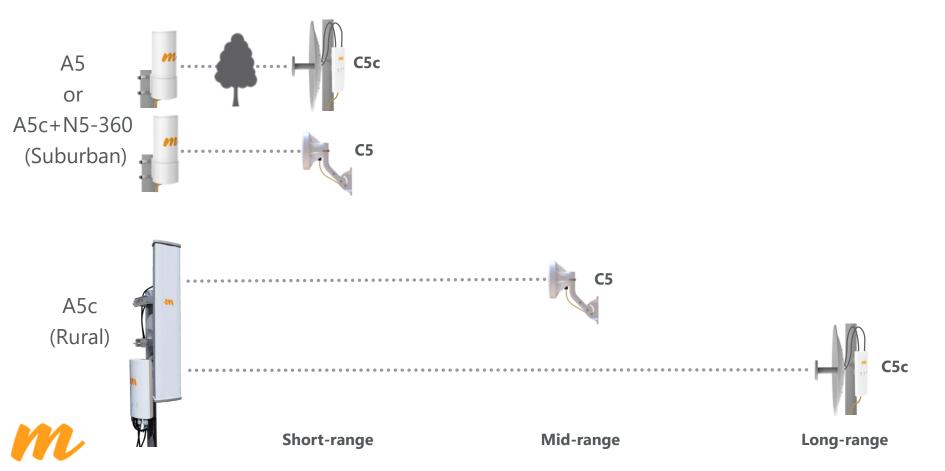
Flat surfaces Extra tilt angle

Flat surfaces Vertical/Horizontal poles Angled poles

Outdoor tech access ESD protection Grounding



Access Product-Distance Relationships



Solution Summary



- Best price performance in the industry
- Robust, carrier class design and testing
 - Licensed and Unlicensed Solutions to optimize applications
 - Point-to-Point Backhaul and Pointto-Multipoint Access allowing endto-end solutions

Applications and Technology



Backhaul

0

Business Grade

Cost Effective Multi-Client Services

Enterprise Access

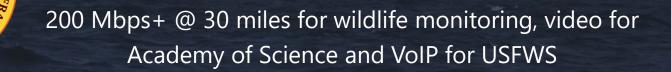
Affordable Fiber-like Licensed Solution

Supports multiple clients with "backhaul grade". Unique 2-channel tech offers incredible reliability.

B5 series

Transform "unlit" enterprise buildings with licensed metropolitan ring gigabit services

Farallon Islands Project



U.S. FISH & WILDLIFE SERVICE



Long Distance

m

100 km / 60 mi 2 X 80 MHZ > 600 Mbps Throughput

an all and a superior and a state of the analysis of the superior and



Throughput

Mimosa Backhaul Applications



Fixed Wireless Broadband Backhaul



Smart City Connectivity





Business and MDU Rooftop Connections



Campus Building Connections

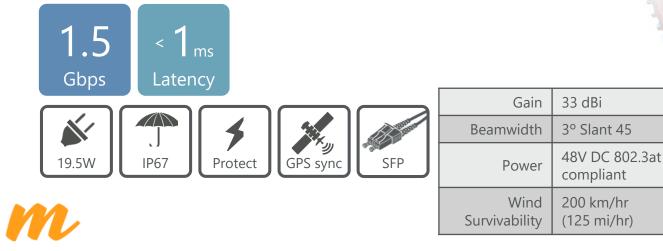


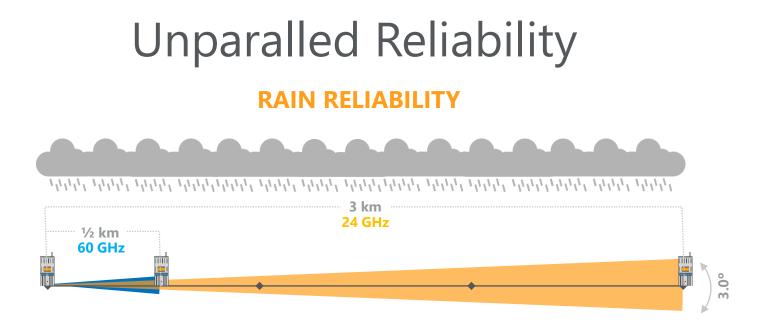
Video Surveillance and WiFi Hotspot Distribution

B24 Reliable Unlicensed Gigabit

Unlicensed 24.00 – 24.25 GHz

Shorthaul3 km (2 mi)GPS SyncReuse spectrum at sitesFlexibleDynamic bandwidth vs. FDDCompactSmallest form factor (250 mm, 6 lbs)





6x the usable distance in the rain

AUTO INTERFERENCE MANAGEMENT

Modulation, channel width and power

CHANNEL MANAGEMENT

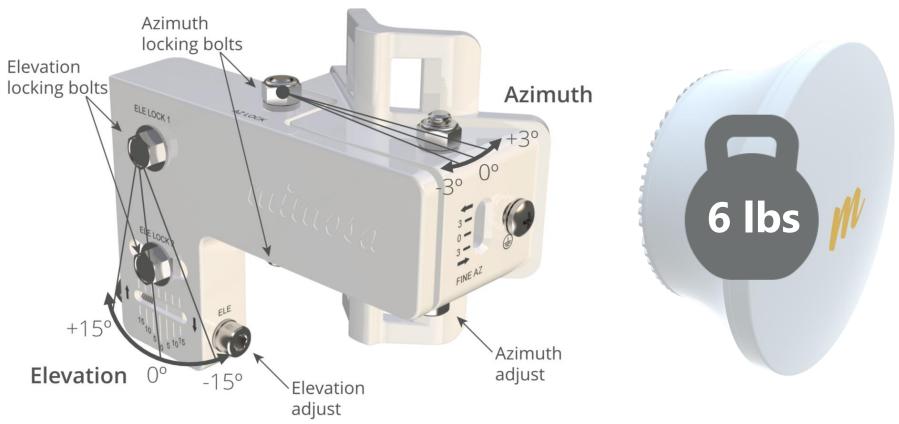
20/40/80 MHz non-contiguous Single our dual channel

Fiber Support

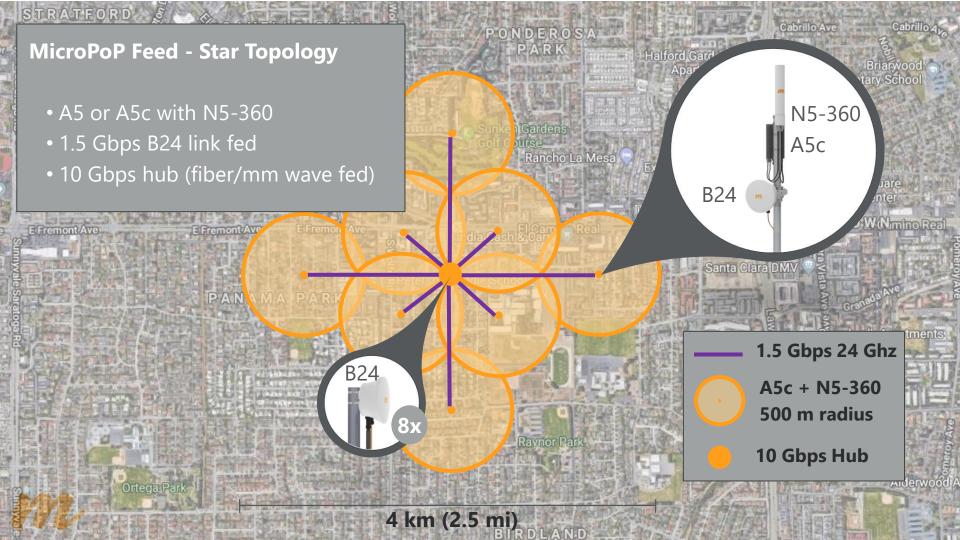




Easy Installation

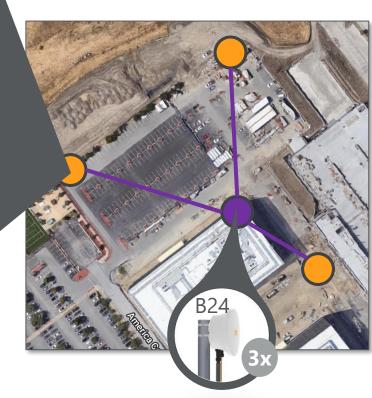


N



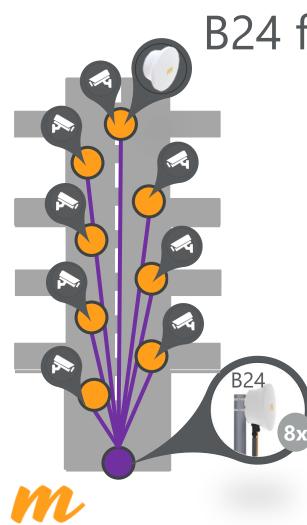
B24 for Video Surveillance





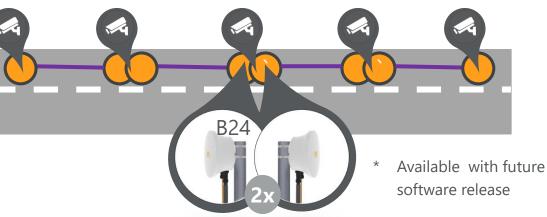
Temporary Site Security

- Efficient power for solar backup (19.5 W)
- O GPS Sync for collocating up to 8 B24s @ 1.5 Gbps (160 MHz channel width)
- O Unlicensed for quick deployment



B24 for Video Surveillance Street Surveillance

- O 24 GHz to avoid crowed 5 GHz spectrum
- GPS Sync for up to 8 collinear B24s @ 150
 Mbps (20 MHz channel width)*
- > Long range where needed, up to 3 km (2 mi)
- Lightweight and compact (6 lbs)



Stephouse Networks

"The introduction of the Mimosa B24 improves our price/performance ratio yet again. We love the lightweight and lowpower design that perfectly suits our neighborhood multipoint installations and helps us remain ahead of the competition."



Tyler Booth, CEO

Sail Internet

"The B24 hits a sweet spot for performance, range, power consumption, cost, aesthetics and ease of deployment. With the B24, Sail can profitably deploy service in locations that were previously either not possible or didn't meet our ROI requirements."



Kevin Fisher, CEO

mimara

"The B24 bridges the gap which other alternatives in the 60 GHz band can't reach. With reliability out to two miles, I have more flexibility to quickly reach new areas and extend Gigabit speeds throughout the neighborhood and MDU buildings."

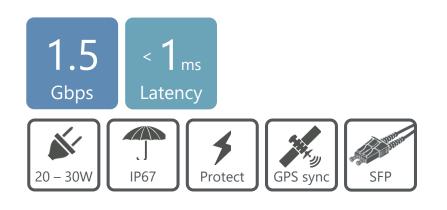
Snappy Internet Faisal Imtiaz, CEO

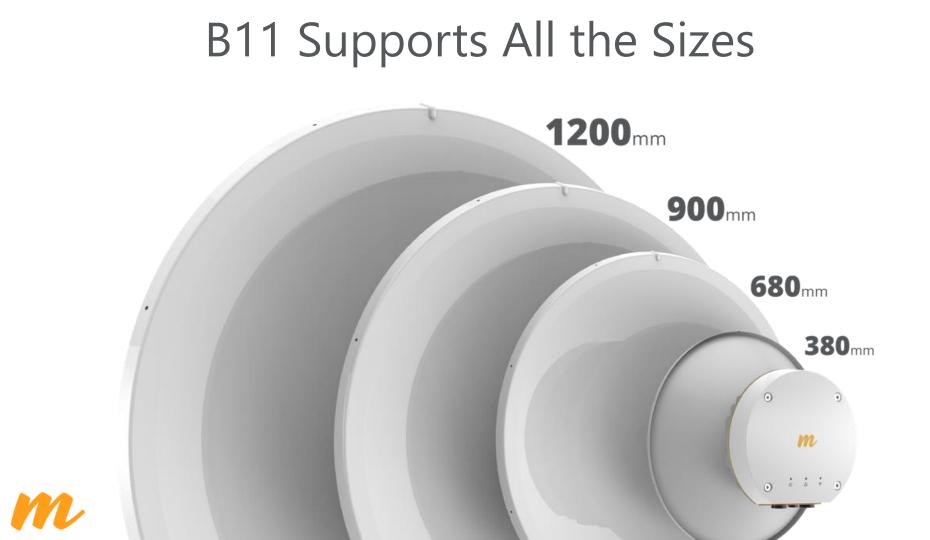


B11 Licensed

Full 10.0-11.7 GHz Support

Long-Haul GPS Sync Flexible 5 – 100 km Reuse spectrum at sites Dynamic bandwidth control





Super Sync Reuse channels till the cows come home!

1 PPS GPS Sync B5, B5c, B11 & B24

Collocate links per channel in different directions

Case Study: City of McDonough Achieves Increased Speeds with Mimosa





Company

The City of McDonough wanted to upgrade their network infrastructure. Key goals were to provide a redundancy network, offer free Wi-Fi to visitors and improve Public Safety

The Challenge

The City of McDonough wanted a high capacity solution that could take advantage of existing fiber assets.

What they Used

The city deployed Mimosa B5 and B11 backhaul radios

How Mimosa Helped

The city saw increased speeds and added new services as a result. The new network is so reliable they have been able to cancel some leased fiber lines

Mimosa reduced our costs, added specific disaster recovery pathways and a more robust infrastructure allowing us to offer new services in the future

Case Study: OSNet Deploys Mimosa for Huge Cost-Savings





Mimosa is a great addition to our network. We have seen huge cost-savings!

Company

OSNet is a leading wireless internet service provider operating in Puerto Rico.

The Challenge

The WISP wanted to augment its existing fiber network with reliable, flexible wireless broadband solutions, to support broadband speeds for residential and business customers.

What they Used

OSNet used Mimosa B11, B5-Lite backhaul radios, B5c connectorized radios and C5c (PTP) client devices.

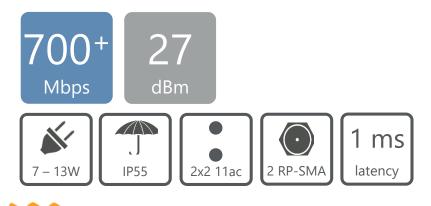
How Mimosa Helped

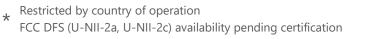
OSNet has seen huge cost savings due to the efficient handling of traffic. The Mimosa products are rugged which is a great advantage for Puerto Rico's tropical location and climate.

C5c Connectorized Radio

PTP: 4900-6400 MHz*

PTP Mode 700+ Mbps Dual Purpose PTP and PTMP Bring Your Own Antenna Dual RP-SMA Flexible PoE Powering 24-56 VDC Passive PoE





Access m m Only high-density residential wireless solution to Highest industry tower scalability maximizes user deliver fiber-fast at a fraction of the cost subscriber capacity and speed

MicroPop Perfection

17

N5-360

A5c



A5-14 Quad Sector Access Point

4900-6200 MHz with GPS-Sync

Short-Range Suburban – optimal 300m range GPS-Sync Collocation and network wide sync enabling channel reuse



* Up to 600 Mbps aggregate client speed in SRS



Quad Sector Revolution

Quad Directional Smart Sector

Only TX in necessary client direction

Isolates RX noise to listening direction



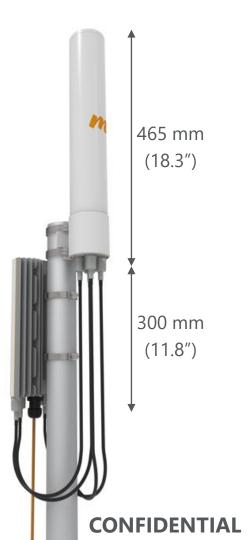
A5c + N5-360° MicroPop

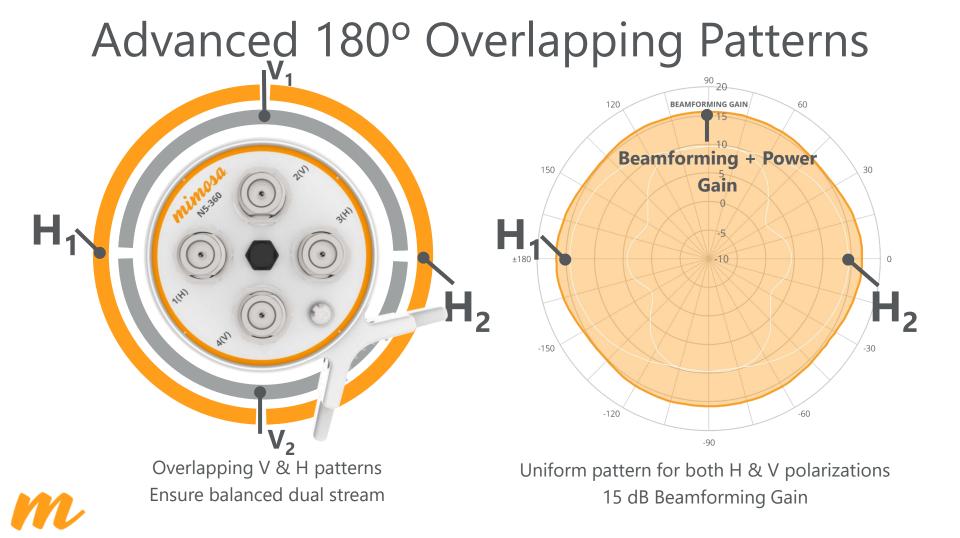
4900-6400 MHz with GPS-Sync

Short-Range Suburban – optimal 500m range GPS-Sync Collocation and network wide sync enabling channel reuse



* Up to 600 Mbps aggregate client speed in SRS





GeoCapacity for High Population Areas

Up to 500m

Coverage cells >400 hh/km² markets

250 Mbps+

Client Speeds

Backhaul or Fiber fed SRS 🌽

Spectrum Reuse Sync (GPS+GLONASS)

The Business of MicroPoPs

Competition

Overbuild current ADSL markets

Fiber >\$1k / household

LTE not an option in high-density market due to over-capacity towers

Return on Investment

Capex \$200-300 / household

Payback within 6 months @ \$50/month

Very fast deploy speed, viral neighborhood sales and focused area installations



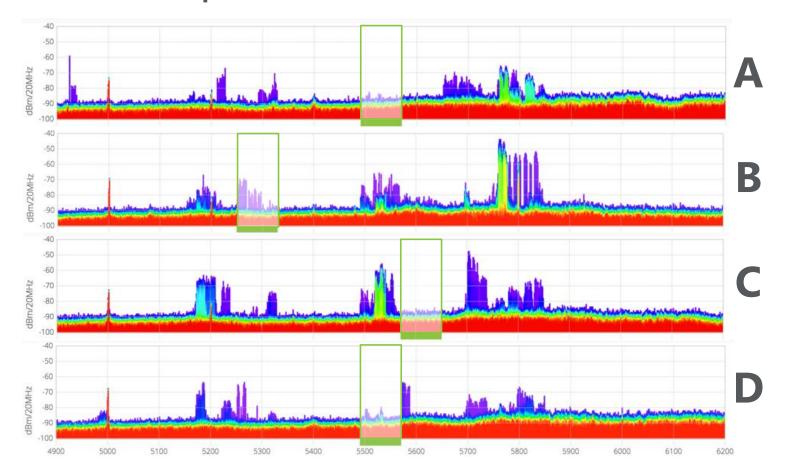
Spectrum Reuse Sync

Multipoint GPS+GLONASS Sync

The Power of Spectrum Reuse Prairie Hills, NE

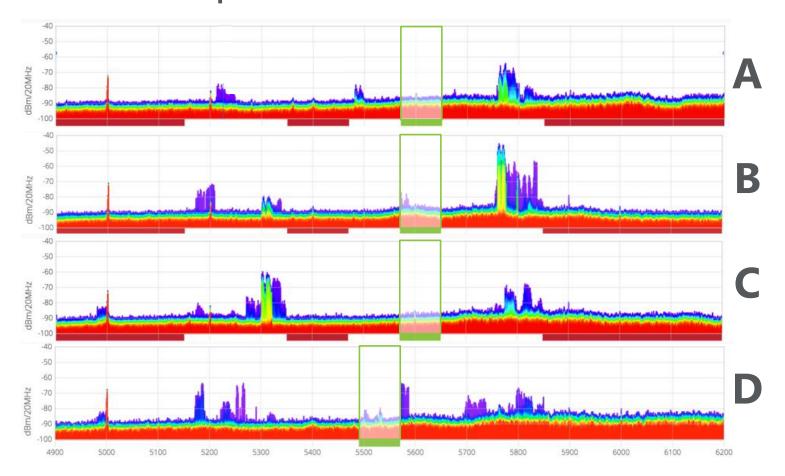


AP Spectrum BEFORE SRS



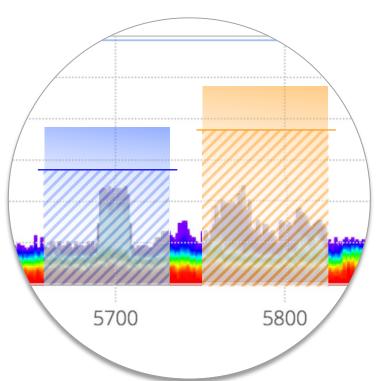
M

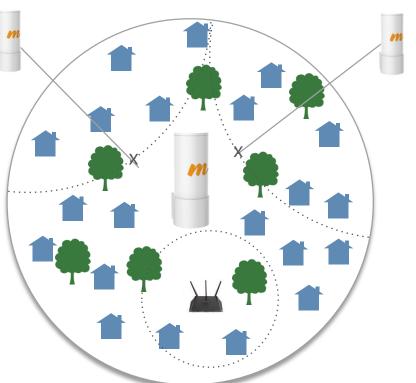
AP Spectrum AFTER SRS



M

Working Above the Noise

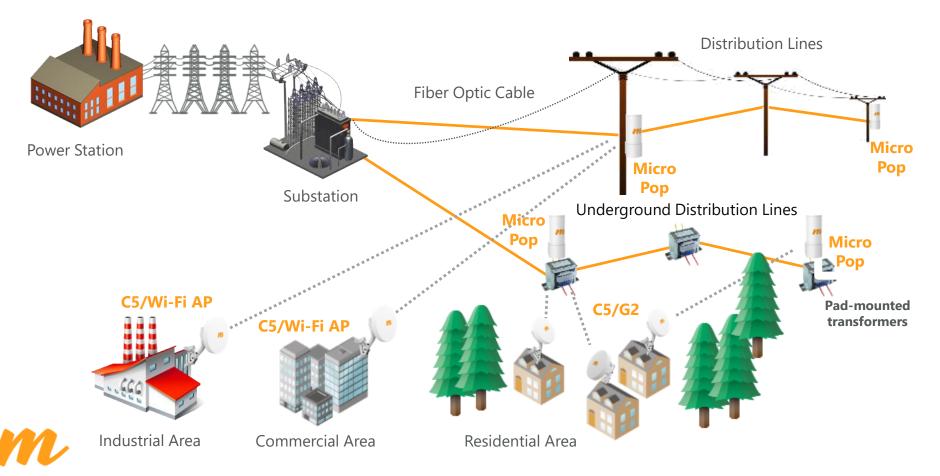




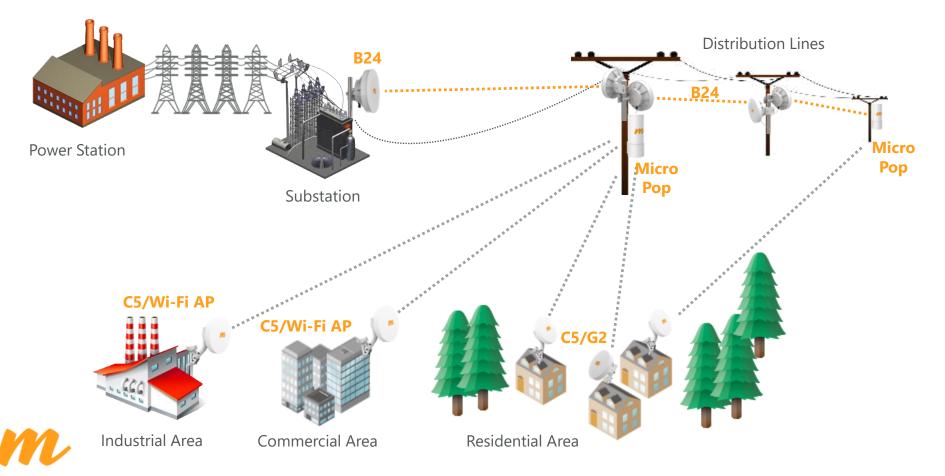
Short range design & advanced AGC 10 dB SNR needed for service

High immunity to lower powered nearby indoor Wi-Fi and planned self-interference

MicroPoP Network – Fiber Backbone



MicroPoP Network – Wireless Backbone



Manage from the ground up





2.4 GHz Local Wi-Fi for easy configuration and management

Applications Incident Management Surveillance PTP/PTMP Broadband Wi-Fi VoIP

To Protect & Serve

Enables Public Safety use cases in 4.94 – 4.99 GHz

Easy license process for Police, Fire and First Responder services

> Certified Products Backhaul: B5c, B5-Lite Access: A5 & C5 FCC Part 90 Y certified IC RSS-111 certified

Municipal Pole MicroPoP

Fiber Fed

Minneapolis, MN



C5-to-A5 250m range design for summer foliage



Rooftop MicroPoP

Tripod Mounted A5 14 Dedicated power circuit

m

Courtesy of Prairie Hills Wireless

Courtesy of Prairie Hills Wireless

Street Come

mmWave & 5 GHz Backhaul

Courtesy of Prairie Hills Wireless

Suburban Dense Areas

- Residential broadband in the Chicago suburbs
- 1000 households/mi²
- Offering services competitive with incumbent Cable Co



"Last 1/4 Mile" Access

mimosa



Mark Wilmoth 18 hrs · Manhattan, IL

We had XLBroadband installed the other day. I'm paying for 25 Mbps but woke up to this! I hope it stays this way



"It's transformed my network. It was a new kind of risk, but Mimosa enabled me with fiber like speeds to beat the local cable and DSL guys"

- Evan Galvin, Owner



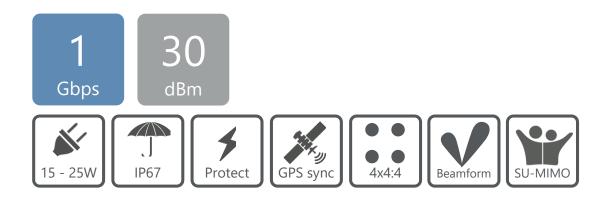




A5c Connectorized 4x4

4900-6200 MHz with GPS

Long-Range Rural, tower long distance GPS Sync Collocation and network wide sync enabling channel reuse



* Up to 600 Mbps aggregate client speed in SRS





Ultra Rugged

- Built to withstand the harshest conditions
- O IP67 Rated
- Gas Discharge Tube ESD Protection
- Industrial Temperature Specification
 Components
- O GPS + GLONASS Redundancy

N5-45x2

Frequency 4.9 – 6.4 GHz

Gain	19 dBi
Azimuth	42° (HPBW)
Elevation	9° (HPBW)
F/B	43 dB
Downtilt	2°
Polarization	Dual Slant 45°

For use with Mimosa or any 2x2 radio







Frequency 4.9 – 6.4 GHz

Gain	22 dBi (with 3 dB BF gain)
Azimuth	42° (HPBW)
Elevation	9° (HPBW)
F/B	43 dB
Downtilt	2°
Polarization	Dual Slant 45°

Designed for beamforming with Mimosa 4x4 A5c or two 2x2 radios on separate channels





Unique Antenna Pattern

Coverage like a sector

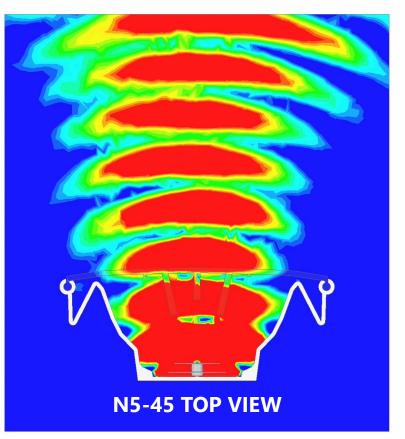
- High Gain
- 42° Azimuth
- 9° Elevation

Noise fighting like a horn

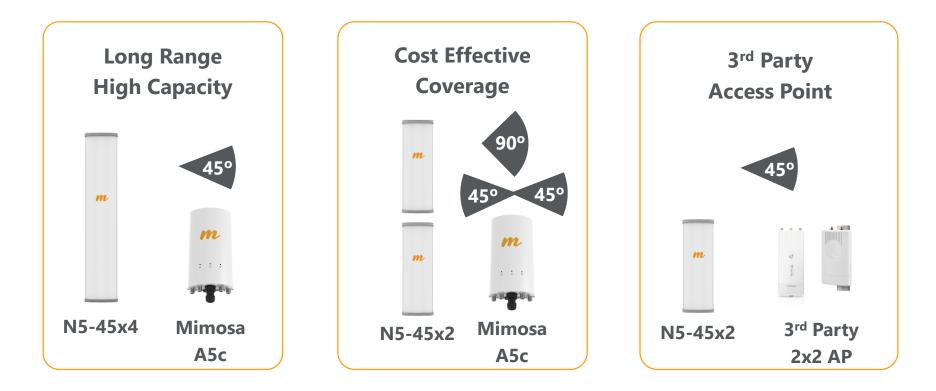
• Massive side lobe rejection

Industry Leading F/B ratio

• 43 dB

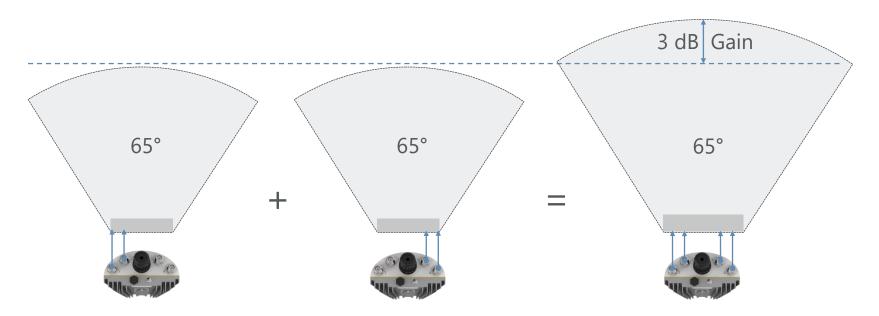


N5-45 Deployment Models



M

Advantage of Using 4x4 Sectors

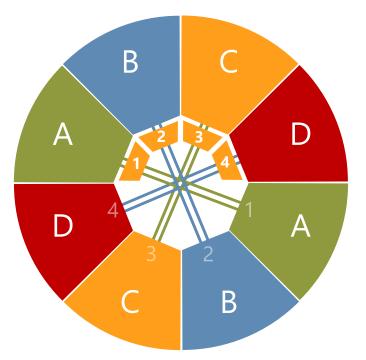


+3 dBi Beamforming Processed Antenna Gain TX EIRP must conform to regulated limits

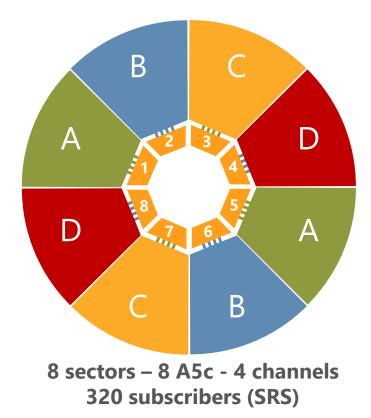


N5-45 Tower Deployments

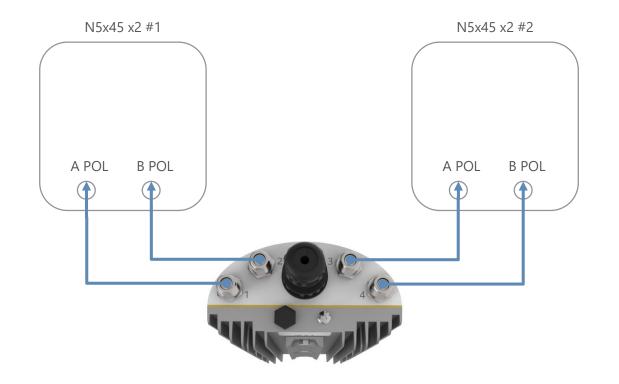
Cost Effective Coverage (x2)



8 sectors – 4 A5c - 4 channels 160 subscribers (SRS) **High Capacity Beamforming (x4)**



A5c with 2 Sector Antennas





Sector Sync

Easy back-to-back channel reuse for highest spectrum efficiency

Reuse channels across tower locations and eliminate selfinterference

Integrated high precision GPS + GLONASS 1 PPS disciplined oscillator







Performance Antennas









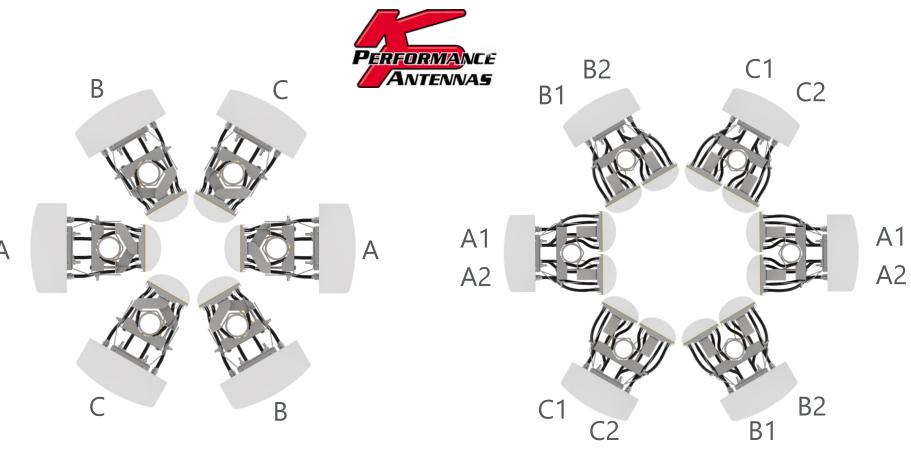
16.5dBi 65° M 14dBi 90° M

MT-464042/ND MT-463042/ND

Coming soon:

13dBi 120°

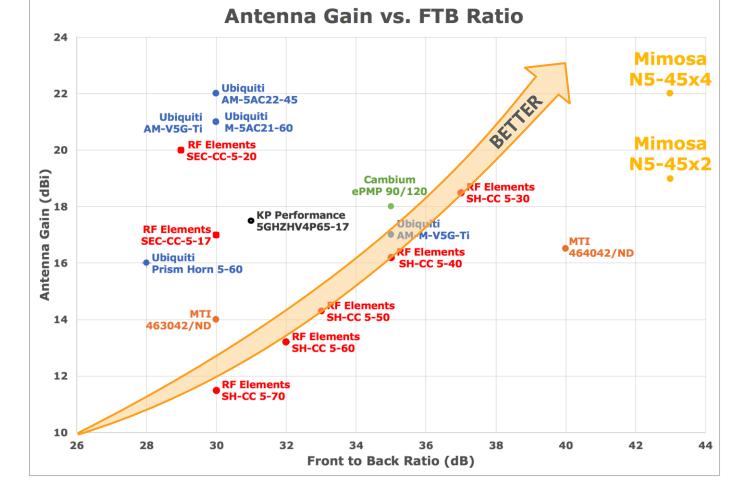




Α

Mimosa's N5-45 is the industry leader in F/B ratio and gain





Long Range Deployment

5 x KP X4 65° sectors

5 x A5c

3 x B11 backhaul

C5 Multipoint Client

4950-6200 MHz

Short & Mid-Range Client Up to 2 km Ultra Compact Discrete installations Mimosa Sync Compatible A5 GPS sync client







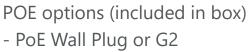
PoE & mount choice sold separately

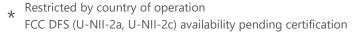
C5c Connectorized Radio

PTMP: 4900-6200 MHz*

PTMP Client 500+ Mbps Bring Your Own Antenna Dual RP-SMA Mimosa SRS Compatible A5 SRS client Flexible PoE Powering 24-56 VDC Passive PoE

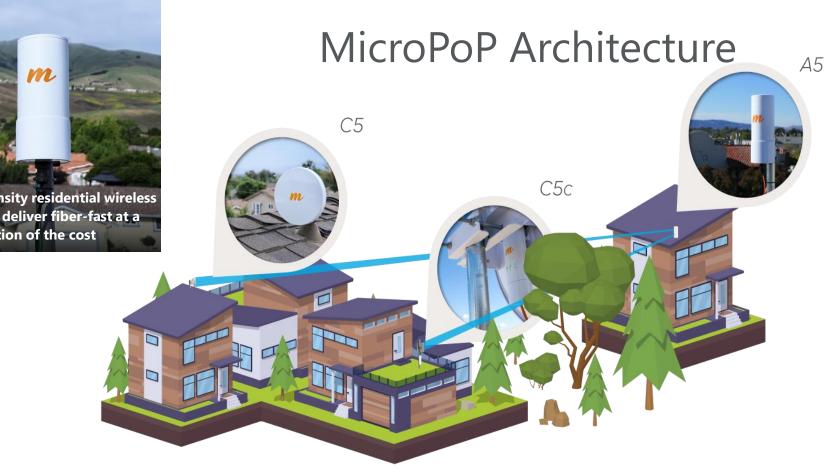
500+ Mbps 27 dBm 2 -





Subscriber Client "Best Practices" Solution

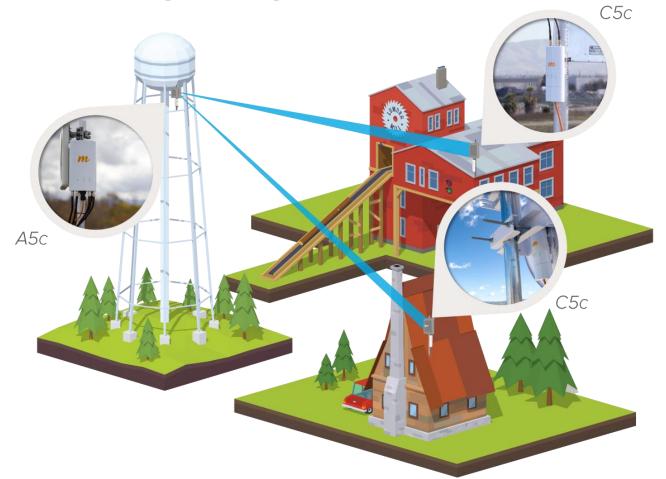




Only high-density residential wireless solution to deliver fiber-fast at a fraction of the cost



Long Range Architecture



C5c – What's In the Box (POE)



C5c – What's In the Box (G2)



C5c Antennas Recommendations

















MTI MT-465039/NVH/A Dual Pole/Dual Slant Patch 24 dBi

Optional C5c quick mount

RF Elements UltraDish27 - 27.5 dBi UltraDish24 - 24.5 dBi

Requires TwistPort C5c TP Adapter KP Performance Reflector With 5GHz Feed horn - 27 dBi

KP Performance Reflector With 5GHz Feed horn – 30.5 dBi Ubiquiti RD-5G30-LW 660mm - 30 dBi

C5c directly mounts into dish!



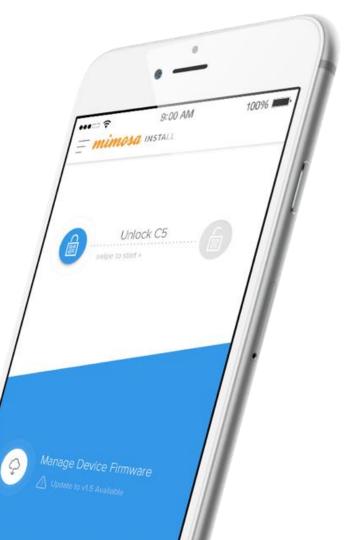
Management



Install

M

G2 POE Gateway required



Features

- 1. Easily unlock C5/C5c*
- 2. Manage and auto update C5 firmware
- 3. Quickly configure devices
- 4. Audible Aim and connect
- 5. Save configurations for future use

*G2 POE Required Battery Pack Recommended

●●●○● InVision 🗢	8:00 PM	●●●●● InVision	%
= mimosa	🕽 START	< mimosa configure	
		Apply Preset?	
Pull	Unlock C5	West San Jose Set 🛛 🗸	
		Device Settings • Device Name • Rate Limits • Location	
	anage Device Firmw b Update to v1.5 Available	 Network Settings Static or DHCP IP Gateway Subnet Mask DNS 1 DNS 2 	
		🛜 Wireless Settings	
		SAVE	

Android

Mobile App Requirements

- Mimosa G2 to securely configure your C5/C5c
- Internet Connection Required
- Mimosa User Account Required

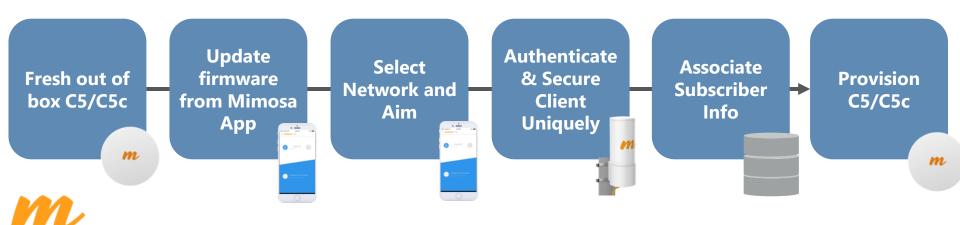
Operating System: Supported Devices: Firmware Update: C5 Configuration: Android is 6.0+ and iOS is 10.3.1+ PTMP clients only - C5 and C5c Auto Upgrade for any existing C5/C5c devices Requires 2.3+ Firmware

*Battery Pack Recommended (Tested with - Goal Zero Yeti 150 Portable Power) http://www.goalzero.com/p/164/goal-zero-yeti-150-solar-generator/

C5 Auto Configuration

- Dramatically shortens C5 installation time
- Enables Installation technicians of all skill levels
- Automates C5 unlock and configuration
- Integrates into customer billing system for subscriber provisioning & management
 RADIUS based





Mimosa Management Tools

593 Back Sock Break State State (Splater and Splate and	CSICS: Eligible to ad Firmware on the last colum				 Devices Scheduliet to be Updated		2.4.1-beta-2 Latest GS/GE/Device Rimmane Release	C 0
e have new formware available. Update each device individually for ding device formware may take down your device(s).	on the last colum	nn or updat	te in bulk by selecting r	suitiple devices.				
ding desite firmware may lake down your desite(d).		nn or updal	te in bulk by selecting r	suitple devices.				0 0
85/85c 85-Uze 811 824 AS/ASc CSACSC C								
	CK FTP Q2						<u>▲</u> Update :	Selected Devices
Friendy Name	Model	Type	Serial Number	P	MAC	Current Software Version	Upgrade To	Action
Archerst Water Tower SW	ASc	AP	2115101389	192,168,21.7	20/b5/c5/0kc0/bc	2.4.0.3-beta-1		
Mays House AS-14	AS	AP	2017610774	192.168.5.5	20351050454344	2.4.0.3-beta-1		
Trother Tower AS-14	AS	AP .	2016222816	192.168.18.2	203510504xe1x8	2.40.3-beta-1		
43A	A5c	<i>₩</i>	2114772822	192.168.43.2	20.h5:c5.0k/bd:60	2.4.0.3-beta-1		
Cairo Water Tower ASc NE Sector	ASc	AP	2112090923	192.168.51.4	20.b5:::6.07.b0:dc	2.4.0.3-beta-1		
Lockhom, AS-14	AS	AP	2011721974	192.168.48.2	2035:c50b;3d.7c	2.4.0.3-beta-1		
Catholic Church Hall AS-14	AS	AP.	2013528955	192.168.3.2	2015:05:04:0d:38	2.40.3-beta-1		
176	A5c	AP	2113487752	192.168.17.3	20.85.05.0079.70	2.4.0.3 beta 1		
41A	AS	AP	2015329834	192.168.41.2	2035/05/06/3e1c	2.4.0.3-beta-1	_	
Raverna Water Tower ASc SE Sector	ASC	HP.	2111796548	192.168.13.4	2035:c6:07.9c8c	240.3 beta-1	Cost a recoupt	
L0 C0 17	chtem, K6-14 Helic Church Hall A5-14 G A	dshon,4534 A5 ibble,ChurchstellA514 A5 ibble,ChurchstellA514 A5 ibble,ChurchstellA514 A5	abane,16.54 AS AP Bells:Church Hall (65.14) AS AP B AC AP A AS AP	Atom, 6-14 A AP 201121014 Inde/Durch salities 14 A A A 20128995 Ill Acc A A 201281973 A A A A A	Adam_G-S-M AS AF 211127914 102.06.02 meter Curves Null-G-14 AF AF 21732795 102.06.22 meter Curves Null-G-14 AF AF 21732795 102.06.22 A AF AF AF 21732794 102.06.22 A AF AF AF 21732704 102.06.22	Abbriefs AS # 21171514 VEX.Mail.2 2016/05/03 mice/ture/wide/s14 AS # 2925085 VEX.Mail.2 2016/05/03 A AS # 2925085 VEX.Mail.2 2016/05/03 A AS # 2920085 VEX.Mail.2 2016/05/03 A AS # 2920085 VEX.Mail.2 2016/05/03	Abbriefs Abs AP 2015004 NUMAD 20160037 20180037 </td <td>Altern (5-14) Al # 2012/024 102.04.4/2 2014/02/024 2013/004 mice OperAndrée S4 Al # 2012/024 502.000 <td< td=""></td<></td>	Altern (5-14) Al # 2012/024 102.04.4/2 2014/02/024 2013/004 mice OperAndrée S4 Al # 2012/024 502.000 <td< td=""></td<>

Cloud based policy & configuration for Mimosa devices

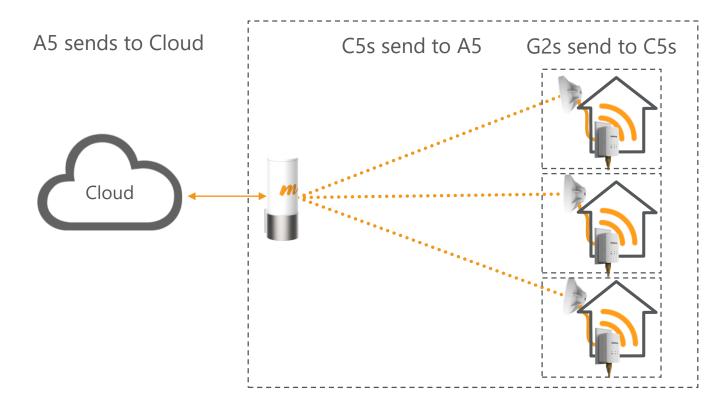
- Anticipate bulk of EMS and fault systems "on-net" with SNMP/API
- Define your ISP specific policies
 - O Installer rules and Install App
 - O Device global provisioning defaults
 - Setup pre-defined
- Network wide advanced spectrum and wireless maintenance
- Advanced Firmware management automation

Cloud Management

- O Historical performance and RF data
- Network wide advanced spectrum and wireless maintenance
- Advanced Firmware management automation
- Device status monitoring
- In home Wi-Fi monitoring and Client Health statistics



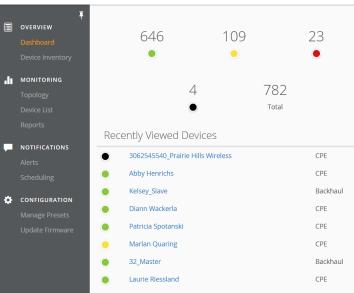
Access Cloud Connectivity





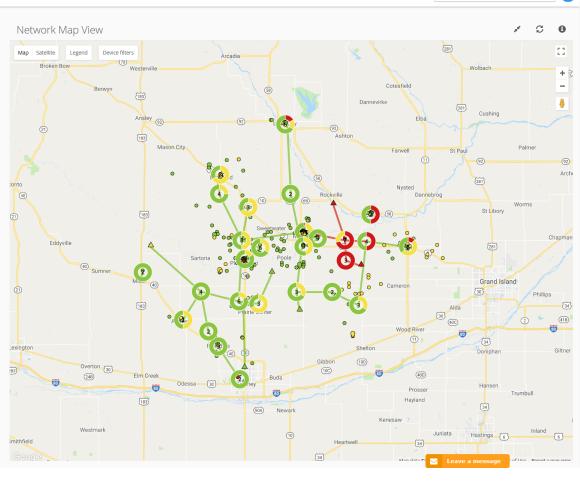
mimosa manage -

- AU



œ

0



Feedback

© 2018 Mimosa Networks Inc.



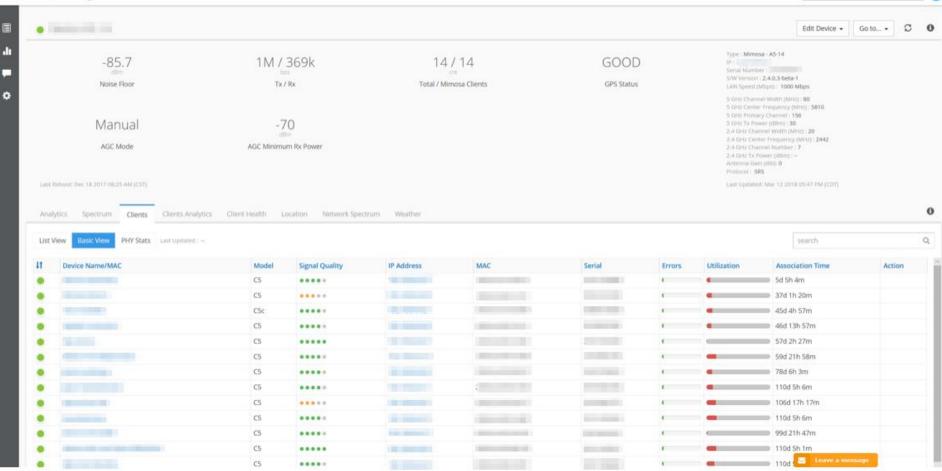


m



m





0

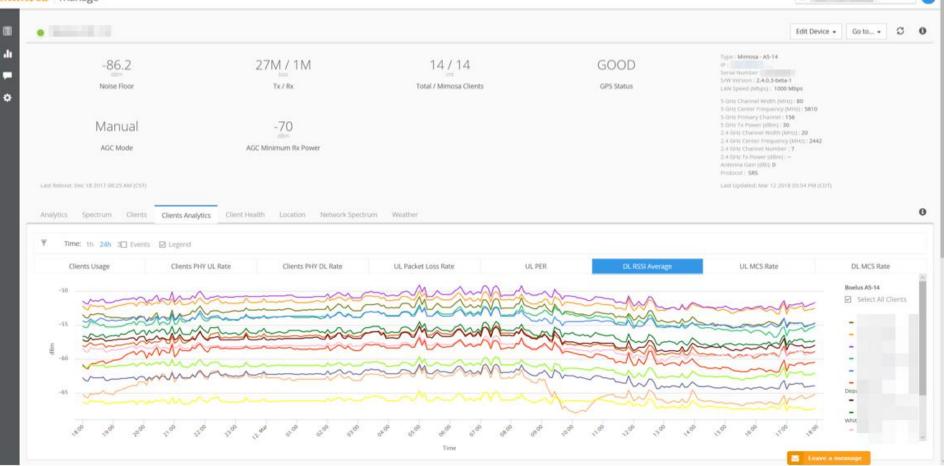
- AU

a manage -								0					
Parallel and the second s											Edi	t Device 👻 Go to	. c
-86.2 2			27M/1M 14/14					GOOD Type : Mimosa - Ad the Serial Number					
Noise Floor			Tx / Rx			Total / Mimosa Clients				S7W Version 1 LAN Speed (MI	24.0.3-beta-1 0ps): 1000 Mbps		
Manual -70 Billion AGC Mode AGC Minimum Rx Power									5 ORIZ Center / 5 ORIZ Center / 5 ORIZ Primary 5 ORIZ Tax Poec 2.4 ORIZ Channe 2.4 ORIZ Channe 2.4 ORIZ Channe 2.4 ORIZ Ta Poe Antenna Gain Protocol 585	ir (dillim) : 30 sel Width (Milisz) : 20 r Frequency (Milisz) sel Number : 7 wer (dillim) : – offin) :0	5810 0 2442		
Analytics Spectrum Clients C List View Basic View PHY Stats La		Client Health	Location Netw	ork Spectrum	Weather						searc	ch	
	st Updatest : ~	Client Health	Location Netw	ork Spectrum Serial	Weather Signal Rx (dBm)	SNR (dB)	Tx/Rx Phy	Data Usage Tx/Rx (B)	TxPER	Bandwidth (MHz)	Searc	Association Time	Actio
List View Basic View PHY Stats un	st Updatest : ~						Tx/Rx Phy 612.8 / 648.1	Data Usage Tx/Rx (B) 695 / 931	TxPER 1.6	Bandwidth (MHz)			Actio
List View Basic View PHY Stats La	tt Updated 2				Signal Rx (dBm)	26.3					Firmware	Association Time	Actio
List View Basic View PHY Stats La List View Device Name	t Updated : Model IP CS				Signal Rx (dBm) -59.8	26.3 30.7	612.8 / 648.1	695/931	1.6	-	Firmware 2.4.0	Association Time	Actic
List View Basic View PHY Stats un Device Name	at Updated 2				Signal Rx (dBm) -59.8 -55.4	26.3 30.7 37.6	612.8 / 648.1 625.9 / 636.7	695 / 931 747 / 965	1.6 1.3	-	Firmware 2.4.0 2.4.0	Association Time 5d 5h 10m 37d 1h 26m	Actio
List View Basic View PHY Stats un Device Name	at Updated : Model IP CS CS CS CSc				Signal Rx (dBm) -59.8 -55.4 -48.5	26.3 30.7 37.6 27.8	612.8 / 648.1 625.9 / 636.7 315.2 / 508.9	695 / 931 747 / 965 884 / 1k	1.6 1.3 0.7	-	Firmware 2.4.0 2.4.0 2.4.0	Association Time 5d 5h 10m 37d 1h 26m 45d 5h 3m	Actio
List View Basic View PHY Stats an Device Name	st Updated : Model IP CS CS CSc CS				Signal Rx (dBm) -59.8 -55.4 -48.5 -58.3	26.3 30.7 37.6 27.8 34.4	612.8 / 648.1 625.9 / 636.7 315.2 / 508.9 626.3 / 707.4	695 / 931 747 / 965 884 / 1k 24k / 647k	1.6 1.3 0.7 2.1	-	Firmware 2.4.0 2.4.0 2.4.0 2.4.0 2.4.0	Association Time 5d 5h 10m 37d 1h 26m 45d 5h 3m 46d 14h 2m	Actio
List View Basic View PHY Stats un	st Updated : Model IP CS CS CS CS CS CS CS				Signal Rx (dBm) -59.8 -55.4 -48.5 -58.3 -51.7	26.3 30.7 37.6 27.8 34.4 33.6	612.8 / 648.1 625.9 / 636.7 315.2 / 508.9 626.3 / 707.4 646.4 / 793.5	695 / 931 747 / 965 884 / 1k 24k / 647k 7k / 55k	1.6 1.3 0.7 2.1 0.4	-	Firmware 2.4.0 2.4.0 2.4.0 2.4.0 2.4.0 2.4.0	Association Time 5d 5h 10m 37d 1h 26m 45d 5h 3m 46d 14h 2m 57d 2h 33m	Actio
Ust View Basic View PHY Stats on	st Updated : Model IP CS CS CS CS CS CS CS CS				Signal Rx (dBm) -59.8 -55.4 -48.5 -58.3 -51.7 -52.5	26.3 30.7 37.6 27.8 34.4 33.6 39.5	612.8 / 648.1 625.9 / 636.7 315.2 / 508.9 626.3 / 707.4 646.4 / 793.5 702.3 / 656	695 / 931 747 / 965 884 / 1k 24k / 647k 7k / 55k 4k / 27k	1.6 1.3 0.7 2.1 0.4 1.4		Firmware 2.4.0 2.4.0 2.4.0 2.4.0 2.4.0 2.4.0 2.4.0	Association Time 5d 5h 10m 37d 1h 26m 45d 5h 3m 46d 14h 2m 57d 2h 33m 59d 22h 3m	Actio
List View Basic View PHY Stats on	st Updated : Model IP CS CS CS CS CS CS CS CS CS CS				Signal Rx (dBm) -59.8 -55.4 -48.5 -58.3 -51.7 -52.5 -46.6	26.3 30.7 37.6 27.8 34.4 33.6 39.5 37.3	612.8 / 648.1 625.9 / 636.7 315.2 / 508.9 626.3 / 707.4 646.4 / 793.5 702.3 / 656 331.6 / 656	695 / 931 747 / 965 884 / 1k 24k / 647k 7k / 55k 4k / 27k 3k / 189k	1.6 1.3 0.7 2.1 0.4 1.4 0.5		Firmware 2.4.0 2.4.0 2.4.0 2.4.0 2.4.0 2.4.0 2.4.0 2.4.0	Association Time 5d 5h 10m 37d 1h 26m 45d 5h 3m 46d 14h 2m 57d 2h 33m 59d 22h 3m 78d 6h 9m	Actio
List View Basic View PHY Stats un	st Updated :				Signal Rx (dBm) -59.8 -55.4 -48.5 -58.3 -51.7 -52.5 -46.6 -48.8	26.3 30.7 37.6 27.8 34.4 33.6 39.5 37.3 37.4	612.8 / 648.1 625.9 / 636.7 315.2 / 508.9 626.3 / 707.4 646.4 / 793.5 702.3 / 656 331.6 / 656 363.6 / 589.5	695 / 931 747 / 965 884 / 1k 24k / 647k 7k / 55k 4k / 27k 3k / 189k 6k / 234k	1.6 1.3 0.7 2.1 0.4 1.4 0.5 1		Firmware 2.4.0 2.4.0 2.4.0 2.4.0 2.4.0 2.4.0 2.4.0 2.4.0 2.4.0	Association Time 5d 5h 10m 37d 1h 26m 45d 5h 3m 46d 14h 2m 57d 2h 33m 59d 22h 3m 78d 6h 9m 110d 5h 11m	Actio
Lisk Wew Basic View PHY Stats on If Device Name	Model IP CS CS CS CS CS CS CS CS CS CS CS CS CS				Signal Rx (dBm) -59.8 -55.4 -48.5 -58.3 -51.7 -52.5 -46.6 -48.8 -48.7	26.3 30.7 37.6 27.8 34.4 33.6 39.5 37.3 37.4 33	612.8 / 648.1 625.9 / 636.7 315.2 / 508.9 626.3 / 707.4 646.4 / 793.5 702.3 / 656 331.6 / 656 363.6 / 589.5 399.5 / 582.8	695 / 931 747 / 965 884 / 1k 24k / 647k 7k / 55k 4k / 27k 3k / 189k 6k / 234k 3k / 6k	1.6 1.3 0.7 2.1 0.4 1.4 0.5 1 1.5		Firmware 2.4.0 2.4.0 2.4.0 2.4.0 2.4.0 2.4.0 2.4.0 2.4.0 2.4.0 2.4.0	Association Time 5d Sh 10m 37d 1h 26m 4Sd Sh 3m 46d 14h 2m 57d 2h 33m 59d 22h 3m 78d 6h 9m 110d Sh 11m 106d 17h 22m	Actio
Lisk Wew Basic View PHY Stats on If Device Name	Model IP CS CS CS CS CS CS CS CS CS CS CS CS CS				Signal Rx (dBm) -59.8 -55.4 -48.5 -58.3 -51.7 -52.5 -46.6 -48.8 -48.7 -53.1	26.3 30.7 37.6 27.8 34.4 33.6 39.5 37.3 37.4 33 34.4	612.8 / 648.1 625.9 / 636.7 315.2 / 508.9 626.3 / 707.4 646.4 / 793.5 702.3 / 656 331.6 / 656 363.6 / 589.5 399.5 / 582.8 441 / 643.7	695 / 931 747 / 965 884 / 1k 24k / 647k 7k / 55k 4k / 27k 3k / 189k 6k / 234k 3k / 6k 1k / 1k	1.6 1.3 0.7 2.1 0.4 1.4 0.5 1 1.5 1		Firmware 2.4.0 2.4.0 2.4.0 2.4.0 2.4.0 2.4.0 2.4.0 2.4.0 2.4.0 2.4.0 2.4.0 2.4.0 2.4.0 2.4.0 2.4.0	Association Time 5d Sh 10m 37d 1h 26m 4Sd Sh 3m 46d 14h 2m 57d 2h 33m 59d 22h 3m 78d 6h 9m 110d Sh 11m 106d 17h 22m 110d Sh 11m	Actio



m







mimosa manage -

- 🔊

F OVERVIEW Dashboard Device Inventory		etwork Firmware	provides improvements	des improvements to stability and performance.						
MONITORING Topology Device List Reports	593 Total CS/CSc Devices		C5/C5c	593 CS/CSc Devices Eligible to be Updated			 Devices Scheduled to be Updated		2.4.1-beta-2 Latest CS/CSc Device Firmware Release	
NOTIFICATIONS Alerts Scheduling CONFIGURATION Manage Presets		Scheduled Updates Update History D ew firmware available. Update each device individu vice firmware may take down your device(s).		n or upda	te in bulk by selecting m	ultiple devices.				0
Update Firmware	Device Type: B5/B5c	BS-Lite B11 B24 A5/ASc C5/C54	C5c PTP G2						🛓 Update Selec	ted Devices
	41 Friend	ily Name	Model	Туре	Serial Number	IP	MAC	Current Software Version	Upgrade To	Action
	+ & •		ASc	AP				2.4.0.3-beta-1		
	+ * •		AS	AP				2.4.0.3-beta-1		
	+ 🖇 😐		A5	AP				2.4.0.3-beta-1		
	+ 8 •		ASc	AP				2.4.0.3-beta-1		
	+ * •		ASc	AP				2.4.0.3-beta-1		
	+ 8 .		A5	AР				2.4.0.3-beta-1		
	+ 🖇 😐		A5	AP				2.4.0.3-beta-1		
Feedback	+ 🗶 😐		A5c	AP				2.4.0.3-beta-1		
	+ -		AS	AP				2.4.0.3-beta-1		
Til Mimma Networks inc.									Eave a message	

Best Practices



Operationalizing HFW

CARE IN

Site Engineering Practice Standardization



AP mounting or sector antenna recommendation Wireless Backhaul where no Fiber **Fiber Splice** Media conversion DC/PoE/Battery Switching

Grounding



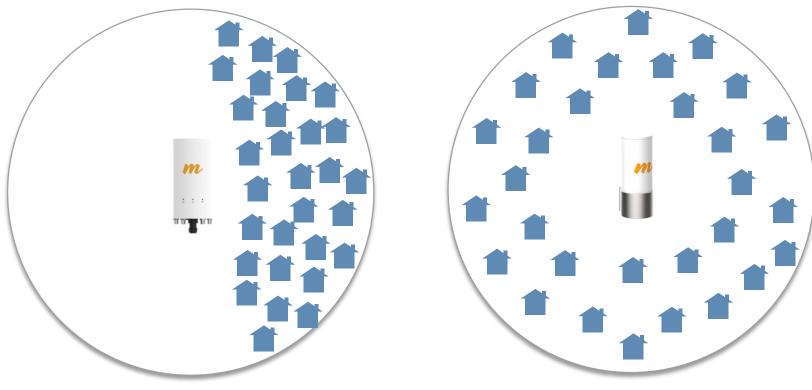


Best Practice Design for Reliability & OPEX

- Network planning
- Site engineering
- O Installation optimization
- FCAPS for the Fixed Wireless world
- Dedicated support, training and response



Client Placement Relative to AP



Use A5c with Sector Antenna

Use A5-14

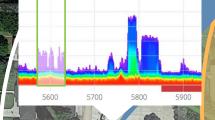
Common Channel Client Interference to Multiple APs

Or Aim at Alternate AP No interference Limits 2nd channel need

110

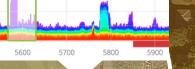
Grand vi

Auditoriu





Good Sama



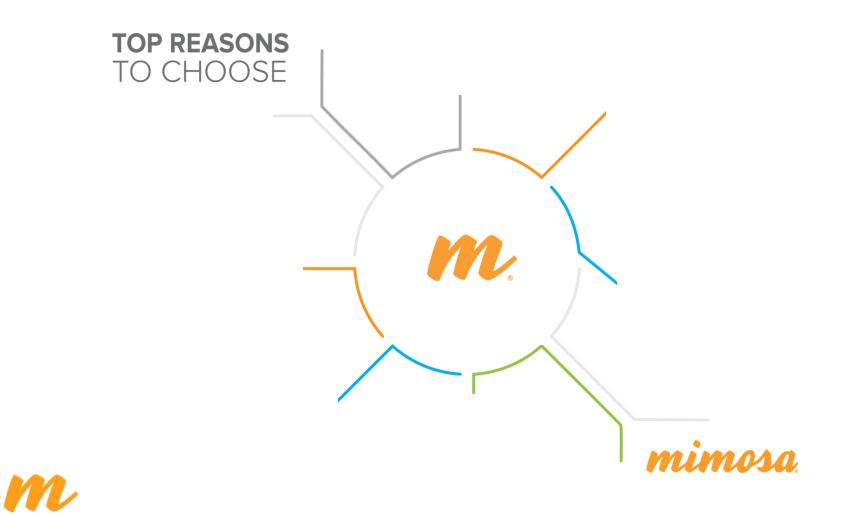
egational Church

Ch B 2nd Channel required due to collinear client

Award-Winning Support Team

Direct chat/email/phone support

- O RF experts
- Networking experts
- O Most answers in 2 minutes
- Regional Field Engineers
 - Product qualification, training, etc.
- O Extensive knowledge base
- 500+ technical design/support articles



Additional Resources



5G FIXED Learn More About Fixed Wireless Networks

http://www.mimosa.co/5g-fixed



CASE STUDIES Find Out How Mimosa Solutions are Helping Our Customers

http://www.mimosa.co/case-studies



TALK TO AN EXPERT How Can We Help You?

http://www.mimosa.co/contact-us

Thank You

For more information: www.mimosa.co

Email: marketing@mimosa.co

67

Join the Conversation! Tweet us: @GoMimos



Blog: http://mimosa.co/blog